

SENSUS

Love your conversations.

PRODUCT CATALOGUE



your conversations.

CATALOGUE DES PRODUITS

SENSUS

Adorez vos conversation.

SENSUS IS THE LEADER IN COMMUNICATIONS FOR BUSINESSES AND GOVERNMENT AGENCIES ACROSS CANADA.

Technology constantly changes, and yet for over 30 years our fundamental business has remained the same, great people and market leading product solutions. We take pride in offering our customers advice on the evolving trends and work with our partners to deliver up-to-date products that make business communications more sustainable.

SENSUS is leader in communications for businesses and government across Canada. Over the years, we've grown into one of the most respected in the industry, enjoying a solid reputation for innovation and expertise in Headsets : Video Conferencing : Boardroom Collaboration : Enterprise Mobilty : Digital Enterprise Management

SENSUS has best in class technology solutions to help your organization communicate better.

Every organization in every industry has unique challenges, processes and goals. We complete their communication and collaboration strategy through best-in-class technology. We are not here to change your business process; we are here to make your processes more efficient so that your customer and employee experience is the best experience.

INDUSTRY LEADING PARTNERS - To be the best, you've got to work with the best. Some of our partners:



WIRELESS HEADSETS



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HEADSETS

IMPROVE CUSTOMER EXPERIENCE AND INCREASE PRODUCTIVITY.

Recognized as the Frost & Sullivan North American market share leader, **SENSUS**' thousands of customers across Canada have experienced improved communications through the use of headsets. We achieved this leadership position due to our solid relationship with the top headset manufacturers in the world, our expertise in headset sales, and our strong commitment to efficient customer service.

SENSUS is a direct Canadian partner with Jabra, Plantronics, and Logitech.



Jabra PRO 900 Series



Works with:



Connectivity:
Desk phone, Softphone, Smartphone & Tablet
Wireless technology:
DECT or Bluetooth
Sound:
Mono or Duo
Talk time / Range:
Up to 12 hours / Up to 120m or 395ft
The Jabra PRO 900 series is a professional wireless headset designed for maximum performance. Now everyone in your office can take advantage of the added productivity and comfort that wireless convenience delivers. Simple, intuitive and high quality, all in one wireless solution.

Jabra STEALTH UC



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
Bluetooth version 4.0
Standby time:
Up to 10 days
Talk time / Range:
Up to 6 hours / Mobile: 10m Dongle: 30m
Jabra's smallest, stylish Bluetooth® wireless headset with a UC compatible dongle to connect to you softphone or your smartphone when you're away from your PC.

store.sensusinc.com | WIRELESS



Jabra PRO 9400 Series



Works with:



Connectivity:
Desk phone, Softphone, Smartphone & Tablet
Wireless technology:
DECT
Sound:
Mono or Duo
Talk time / Range:
Up to 10 hours / Up to 150m or 490ft
The Jabra PRO 9400 series wireless headset is for Knowledge Workers who can't afford to be out of touch. Roam up to 450 feet away and still answer calls from your desk phone, smartphone, or softphone. Touch screen display makes configuration and call management easy. All with best-in-class noise cancellation, acoustic protection, and sound quality.

Jabra MOTION Series



Works with:



Connectivity:
Desk phone, Softphone, Smartphone & Tablet
Wireless technology:
Bluetooth
Standby time:
Up to 15 days
Talk time / Range:
Up to 8 hours / Up to 100m or 330ft
The Jabra Motion series lets you focus on your conversation, not technology, with intuitive features that adapt to your environment and movement. Connect to all your phones with one headset, and transfer calls between phones as you head out the door. Roam up to 328ft and enjoy all-day talk time with exceptional call quality and comfort.

Plantronics SAVI 700 Series



Works with:

**Connectivity:**
Desk phone, Softphone, Smartphone & Tablet**Wireless technology:**
DECT 6.0 or Bluetooth v2.1**Sound:**

Mono or Duo

Talk time / Range:

Up to 13 hours / Up to 120m or 350ft

The Savi 700 series is changing the way productivity-focused office professionals communicate. With multi-device connectivity, an ultra-versatile convertible headset, you can easily manage PC, mobile and desk phone calls with the most intelligent wireless headset system on the market.

Plantronics SAVI 400 Series



Works with:

**Connectivity:**
Softphone**Wireless technology:**
DECT 6.0**Sound:**

Mono or Duo

Talk time / Range:

Up to 13 hours / Up to 100m or 300ft

The Savi 400 Series offers the highest level of wearing style choice and best-in-class PC audio in a convenient, portable package. Whether you are in the office or remote, enjoy excellent audio quality, the ability to roam up to 300 feet from your PC, and a high-quality carrying case for increased portability.

Plantronics CS500 Series



Works with:

**Connectivity:**
Desk phone**Wireless technology:**
DECT 6.0**Sound:**

Mono or Duo

Talk time / Range:

Up to 13 hours / Up to 120m or 350ft

Plantronics legendary CS family is setting a new wireless standard for desk phone communication with the CS500™ Series. The system features the lightest DECT™ headset on the market, a streamlined design and improved performance all with the same reliability for hands-free productivity that has made the CS family a best-seller for nearly a decade.

Plantronics VOYAGER LEGEND CS



Works with:

**Connectivity:**
Desk phone, Smartphone & Tablet**Wireless technology:**
Bluetooth v3.0 + EDR**Standby time:**

Up to 11 days

Talk time / Range:

Up to 7 hours / Up to 10m or 33ft

For your flexible work style, the Voyager Legend CS was designed to move with you throughout your day. Its intuitive smart sensor technology lets you answer calls simply by placing it on your ear, and you can always count on crystal clear audio with noise canceling technology that blocks out nearby voices, car horns, even wind.

WIRELESS | store.sensusinc.com

Logitech H800 Bluetooth Wireless



Works with:

**Connectivity:**
Softphone, Smartphone & Tablet**Wireless technology:**
Bluetooth - 1 device at a time**Sound:**

Duo

Range:

Up to 12m or 40ft

H800 Bluetooth wireless headset easily connects to and switches between devices like your PC, tablet and smartphone with a full set of on-ear controls. Laser-tuned drivers and a built-in equalizer give you rich digital stereo—and a noise-canceling microphone reduces background noise.

Logitech H600 Fold-and-Go Wireless



Works with:

**Connectivity:**
Softphone**Wireless technology:**
Bluetooth - USB nano-receiver**Sound:**

Duo

Range:

Up to 10m or 33ft

H600 Fold-and-go wireless headset has laser-tuned drivers minimize distortion, so you can enjoy clear calls and stereo sound—while a noise-canceling microphone reduces background noise. You can position the microphone right where you want it—and rotate it up so that it discreetly hides in the headband.

store.sensusinc.com | WIRELESS / CORDED

Logitech H540 USB



Works with:

**Connectivity:**
Softphone**Connection:**
Plug-and-Play USB**Sound:**

Duo

Ear Cushions:

Soft leatherette

H540 high-performance USB headset has laser-tuned drivers and a built-in EQ deliver superior, unrivaled audio quality and rich bass—so you can maximize your listening experience. Breathe new life into your chatting. The adjustable microphone reduces background noises, so your friends, family and business associates can hear more of what they want—your crystal clear voice.

Logitech H151 Corded



Works with:

**Connectivity:**
Softphone, Smartphone & Tablet**Connections:**
3.5mm jack**Sound:**

Duo

System Requirements:

Windows Vista/7/8/10/Mac OS X 10.5 or later

Light weight and adjustable H151 stereo headset. Just plug your headset into the 3.5 mm jack port on your computer, tablet or smartphone and it's ready to go. It is as simple as that. Improve your experience on Skype™, Google Hangouts™, Yahoo!® Messenger and other calling services.

Jabra BIZ 2400 II Series



Connectivity:
Desk phone & Softphone
Connection:
USB or Quick-Disconnect (QD)
Sound:
Mono or Duo, 3 wearing styles
Ear Cushions:
Leatherette

The Jabra BIZ 2400 II was developed with one goal in mind: to be the world's best corded headset, delivering both best in class noise cancellation and acoustic shock protection as well as the industry's only unbreakable 360 swiveling boom and reinforced cord. Available in a variety of wearing styles.

Works with:



Jabra EVOLVE Series



Connectivity:
Softphone, Smartphone & Tablet
Connection:
3.5mm or USB or Bluetooth
Sound:
Mono or Duo
Ear Cushions:
Foam or Leatherette

The Jabra Evolve series is a professional range of headsets designed to improve concentration and conversations. Premium noise cancellation technology gives you peace to work in a noisy, open office; effectively creating a concentration zone around you so you can stay focused.

Works with:



Jabra BIZ 1500 Series



Connectivity:
Desk phone & Softphone
Connection:
USB or Quick-Disconnect (QD)
Sound:
Mono or Duo
Ear Cushions:
Foam

Designed for the cost-conscious contact center, the Jabra BIZ 1500 series has features usually found in more expensive solutions. Don't compromise – get the quality and value you need from the brand you trust.

Works with:



Jabra BIZ 2300 Series



Connectivity:
Desk phone & Softphone
Connection:
USB or Quick-Disconnect (QD)
Sound:
Mono or Duo
Ear Cushions:
Foam or Leatherette

Your contact center agents are your brand ambassadors, so give them the tool to sound as clear as your brand. In Jabra's BIZ 2300 world class sound meets world class durability in an exceptionally comfortable and stylish corded headset – keeping both your agents and your customers happy.

Works with:



Plantronics Blackwire 700 Series



Connectivity:
Softphone, Smartphone & Tablet
Connection:
USB or Bluetooth v3.0
Sound:
Mono or Duo
Ear Cushion:
Leatherette

Blackwire 700 is the versatile UC headset that offers high-quality PC audio and seamless Bluetooth connectivity to mobile phones and tablets. Enjoy unmatched audio quality, smart sensor technology that automatically answers a call when you put on the headset, and a detachable cable for taking your mobile calls throughout the office.

Works with:



Plantronics Blackwire 300 Series



Connectivity:
Softphone
Connections:
USB or 3.5mm
Sound:
Mono or Duo
Ear Cushions:
310/320: Foam; 315/325: Leatherette

Enter UC with the best-featured headset you never thought your budget could buy. The Blackwire 300 headsets deliver simplicity, durability, comfort, and professional sound at an entry-level cost.

Works with:



Plantronics Blackwire 500 Series



Connectivity:
Softphone
Connection:
USB
Sound:
Mono or Duo
Ear Cushion:
Leatherette

Corded reliability that's ready when you are. Meet the Blackwire® 500 Series corded USB headsets with our industry-first Smart Sensor™ technology. It easily and intuitively juggles PC calls and multi-media using audio alerts to manage connection, mute and volume status.

Works with:



Plantronics EncorePro 540



Connectivity:
Softphone
Connection:
Quick Disconnect
Sound:
Mono
Ear Cushion:
Foam

The all-new Plantronics EncorePro 540 is a quantum leap in convertible headset design. It's a 3-in-1 headset without compromise – all of the wearing styles are designed with quality and comfort in mind, in a system that is simple to convert but delivers a secure, positive fit and finish.

Works with:



Jabra Eclipse



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
Bluetooth 4.1
Weight:
Headset: 5.5g (0.19oz) Case: 35g (1.23oz)
Talk time / Standby:
Up to 10 hours / Up to 3 days
Jabra Eclipse gives you the freedom to feel like you can be in two places at once. With a sleek elegant design and a sound so real it's like you were there yourself, you'll never have to miss a conversation again. It's time to experience real sound by design.

Jabra Stealth



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
Bluetooth
Standby time:
Up to 10 days
Talk time / Standby:
Up to 6 hours / Up to 10 days
Comfortable Bluetooth mono headset with up to 6 hours of talk time. Easily connect with NFC-enabled smartphones by simply tapping the two devices together. Activate Siri or Google Now directly from the headset. Enjoy clear calls with high-definition sound.

Jabra Steel



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
Bluetooth 4.1
Weight:
10g (0.35oz)
Talk time / Standby:
Up to 6 hours / Up to 10 days
Jabra Steel is an industrial strength headset made for trade workers. Whether you are on-site and covered in dirt, or on a scaffold in the high winds, Jabra Steel will keep you connected in any of the rough environments that you find yourself in.

Jabra Storm



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
Bluetooth 4.0
Weight:
7.9g
Talk time / Standby:
Up to 9 hours / Up to 10 days
Next-generation Bluetooth mono headset with 9 hours of talk time. Eliminates wind noise, so you can have clear calls even in noisy, windy conditions. Easily connect with NFC-enabled smartphones by simply tapping the two devices together. Slim design with all-day comfort.

Plantronics LEGEND



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
DECT 6.0 or Bluetooth v2.1
Sound:
Mono or Duo
Talk time / Range:
Up to 13 hours / Up to 120m or 350ft
Enjoy intuitive call management and outstanding audio from your mobile phone on the road to your desk phone in the office, and everywhere in between.

Plantronics EDGE



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
DECT 6.0
Sound:
Mono or Duo
Talk time / Range:
Up to 13 hours / Up to 100m or 300ft
The sophisticated, performance driven Plantronics Voyager Edge is an inspired blend of elegance, comfort, and signature Plantronics audio technology.

Plantronics VOYAGER FOCUS UC



Works with:



Connectivity:
Softphone, Smartphone & Tablet
Wireless technology:
DECT 6.0
Sound:
Mono or Duo
Talk time / Range:
Up to 13 hours / Up to 120m or 350ft
Keep the focus on your conversation, not background noise, with the sophisticated noise canceling and immersive stereo sound of the Plantronics Voyager Focus UC Stereo Bluetooth headset.

Plantronics Calisto 600 Series



Calisto 620



Calisto 610

Works with:



Connectivity:
PC, Smartphone & Tablet
Connectivity:
Bluetooth v2.1 + EDR (620), USB (610)
Standby time:
Up to 11 days
Talk time / Standby time:
Up to 7 hours / Up to 5 days
Small and lightweight, the Calisto 600 series speakerphones provide professional-sounding audio wherever you touch down. Looking for anywhere conferencing? The Calisto 600 Series offers two options: Calisto 620 is a portable wireless UC speakerphone. Calisto 610 is a corded USB speakerphone for plug-and-play conferencing convenience.



JABRA LINK™ 180

Switch between desk and softphone on a single headset.

- Manual switch for simple, hassle-free operation
- Cost-effective option for blended telephony environments
- Enables use of Jabra QD headsets with PC-based softphones



JABRA LINK™ 230

Connect your corded QD headset to a softphone.

- Enhanced sound and noise reduction experience
- Plug-and-play USB adaptor
- Works with all Jabra corded QD headsets



JABRA LINK™ 260

Connect your corded QD headset to a softphone.

- Inline call controls: answer/end calls, adjust volume and mute the microphone
- Programmable soft buttons for individual preferences



JABRA LINK™ 265

Join the conversation or stay muted when training agents.

- USB Y-training cable connects to any two Jabra QD headsets
- Supervisor function allows supervisor to stay muted or join the conversation



JABRA LINK™ 280

Connect your corded QD headset to a softphone and mobile.

- Inline call controls: answer/end calls, adjust volume and mute
- Connects to Bluetooth® enabled devices such as smartphones



JABRA LINK™ 360

Plug-and-play Bluetooth® mini USB adapter for PC.

- Plug-and-play Bluetooth® mini USB adapter for PC
- Enables HD Voice/wideband audio and music streaming/A2DP1



JABRA LINK™ 14201

Get remote call control on your wireless headset.

- For desk phones providing EHS functionality
- Call control from your wireless headset up to 150m/450ft
- Answer or end calls, adjust the volume and mute your call



JABRA GN 1000

A mechanical handset lifter enabling remote call control with virtually any desk phone.

- For desk phones not providing EHS functionality
- Wireless call control up to 150m/495ft from your desk



JABRA GN 1200 Series

Connect your desk phone to any Jabra QD headset

- Works with most desk phones
- Connects to all Jabra corded QD headsets
- Microphone amplification to boost transmit levels



JABRA GN 8210

Digital audio processor delivering great sound quality.

- Works with virtually any desk phone
- Unsurpassed digital protection against sudden volume peaks
- Automatically keeps incoming volume at user defined level



JABRA LINK™ 850

Digital audio processor packed full of functionality.

- Works with traditional desk phones and PC
- Supervisor port for easy assistance and training purposes
- Easy connectivity and power through USB



JABRA LINK™ 860

Call Clarity at your fingertips.

- Stream voice, music or sound from your computer
- Agent greeting, call transcribing and call recording
- Easily switch between desk phone and softphone calls



Plantronics DA Series

USB audio processor that connects QD headsets to PC.

- Detects and reports on call events
- Superior noise and echo cancellation
- Fingertip call controls (for DA80 and DA90 only)



Plantronics VISTA

Brings superior sound-quality and acoustic protection.

- Enhanced acoustic protection and daily noise exposure control
- Improves call quality in standard environments, and optimizes wideband VoIP performance



Plantronics A10

Direct connect cable.

- Connects any Plantronics Quick Disconnect-equipped headset to a headset-ready desk phone
- Extremely clear sound quality and superior reliability



Plantronics MDA200

Headset Communications Hub

- Manage PC voice and multi-media, while maintaining connectivity to your desk phone.
- Plug-and-play, no hassle installation



KUANDO BusyLight UC Omega

With a bigger light for cubicles etc..

- Multi color LED light
- It rings and flashes on incoming calls preventing missed calls
- For Skype4B, Lync, Cisco Jabber, more...



KUANDO BusyLight Combi

Busylight for desk phones and headsets.

- Headset in use - lights up red when using the headset
- Do not disturb - Lights up blue (manually) when heads down work



Plantronics EHS/HHC

Remote answer/end and ring alert.

- Remote desk phone call control (answer/end)
- Eliminates the need for a HL10 Handset Lifter.
- Contact a SENSUS rep for the EHS/HHC solution for your phone



Plantronics BT600 Adapter

High-fidelity Bluetooth USB Adapter.

- Small enough to keep in your computer for connectivity.
- Connects your existing Plantronics Bluetooth headset or headphones to PC and Mac computers.



Plantronics U10P

Adapter Cable-Quick Disconnect-to-Modular Cord.

- Coiled cord connects any H-Series headset with Quick-Disconnect plug to compatible Plantronics amplifiers, or phones with compatible headset ports.



Plantronics HL10 Lifter

Answer calls with the touch of a button.

- Conveniently and automatically takes your handset off hook.
- Fits on your telephone, letting you answer calls with the touch of a button



KUANDO BusyLight UC Alpha

With a smart click ON/OFF system for monitors/ laptops.

- Multi color LED light
- It rings and flashes on incoming calls preventing missed calls
- For SKYPE4B, Lync, Cisco Jabber, more...



KUANDO Box Unified Presence

Integrating deskphone presence with Skype4B/Lync.

- Connects to the phone and computer to update user's "presence status" in Skype4B / Lync when talking on the desk phone, thus unifying their presence.



plantronics

Jabra SPEAK 410 Series



Connectivity:
Softphone, Smartphone & Tablet

Connections:
USB, built in 3.5mm port

Meetings with / Works:
Up to 4 people / Around the office

Talk time / Standby:
Up to 10 hours / Up to 3 days

Turn any conversation into a conference call in seconds. An intuitive speakerphone that connects via USB with crystal clear sound. All the conference call capabilities without the complexity intended for 4 'in room' attendees.

Works with:



Jabra SPEAK 810



Connectivity:
Softphone, Smartphone & Tablet

Connections:
USB, 3.5mm cable, Bluetooth 4.0 (Link 360)

Meetings with / Works:
Up to 15 people / Conference room

Microphone:
Jabra ZoomTalk

Collaborate the easy way with the Jabra SPEAK 810. The simple, easy to use conference speakerphone ideal for up to 15 meeting room attendees. With a range of flexible connectivity options to suit your needs. All the conference call capabilities without the complexity.

Works with:



Jabra SPEAK 510 Series



Connectivity:
Softphone, Smartphone & Tablet

Connections:
USB, Bluetooth, built in 3.5mm port

Meetings with / Works:
Up to 4 people / On the go

Talk time / Standby:
Up to 15 hours / Up to 40 days

The Jabra Speak 510 is a portable speakerphone that gives you the power to turn any room into a conference room. An intuitive speakerphone that connects via USB and Bluetooth with crystal clear sound. All the conference call capabilities without the complexity. Regardless of your location and your timeline, you can now join the conversation anytime, anywhere.

Works with:



Jabra DRIVE



Connectivity:
Softphone, Smartphone & Tablet

Wireless technology:
Bluetooth 3.0

Weight:
100g / 3.38oz

Talk time / Standby:
Up to 20 hours / Up to 30 days

Connect to two devices at the same and have calls on either one. Stream GPS directions, music, and podcasts. Jabra Drive clips onto your car's visor and stays conveniently out of the way. Get spoken connection and low-battery status. Stay safe and enjoy hands-free calls on the road.

Works with:



Plantronics BackBeat Pro 2/Pro+ Series



Connectivity:
Softphone (PRO+), Smartphone & Tablet

Connections:
Bluetooth v4.0, USB, 3.5mm jack

Sound:
Duo - On-demand active noise canceling

Talk time / Range:
Up to 24 hours / Up to 100m or 330ft

Enhance every moment with BackBeat PRO 2 wireless headphones. Choose active noise cancelling to create an oasis of personal space. Listen to hours of audio with up to 24 hours of battery life. Plus, connect to two devices at the same time and switch seamlessly from movies on your tablet to calls on your phone.

Works with:



Plantronics BackBeat Fit



Connectivity:
Smartphone & Tablet

Wireless technology:
Bluetooth 3.0

Multipoint:
Eight-device memory

Talk time / Range:
Up to 8 hours / Up to 10m or 33ft

Push yourself with wireless sport headphones as unstoppable as you are: BackBeat FIT. Flexible, durable, and waterproof, they stay comfortably in place through your most intense workouts.

Works with:



Plantronics SENSE



Connectivity:
Softphone, Smartphone & Tablet

Connections:
Bluetooth v4.0, 3.5mm jack

Sound:
Duo - Passive noise blocking, DSP

Talk time / Range:
Up to 18 hours / Up to 100m or 330ft

Experience comfort that outlasts your playlist, smart wireless features, and up to 18 hours of non-stop music. Show your ears some love and slip on the BackBeat SENSE headphones. Pillow-soft, memory-foam cushions and a self-adjusting headband fit you so naturally, they feel made just for you.

Works with:



Plantronics BackBeat GO 3



Connectivity:
Smartphone & Tablet

Connections:
Bluetooth v3.0

Standby time:
Up to 14 days

Talk time:
Up to 6.5 to 13 hours (w/ charging case)

Experience music like never before with BackBeat GO 3 Bluetooth® earbuds with a comfortable, stable fit and sweatproof durability— designed for stunning audio quality, revealing the rich texture and micro-detail that's been hiding in your favorite songs, making them sound new again.

Works with:



PERIPHERALS

ENJOY A BETTER EXPERIENCE WITH THE DIGITAL WORLD.

Recognized as the Frost & Sullivan North American market share leader, **SENSUS**' thousands of customers across Canada have experienced improved communications through the use of headsets. We achieved this leadership position due to our solid relationship with the top headset manufacturers in the world, our expertise in headset sales, and our strong commitment to efficient customer service.

SENSUS is a direct Canadian partner with Jabra, Plantronics, and Logitech.

Mice & Keyboard



Types:

- Mice - Keyboards - Combos - Presenters
- Enhanced HD Voice and automatic elimination of background noise
- Advanced call handling, security, and provisioning features (H.264 AVC, High Profile, Lync Basic SVC)
- Broad Open SIP call platform
- 360 ° microphone coverage and up to 20-foot (6-meters) microphone pickup.
- 5" LCD, color touch screen display

Computer keyboards and mouse combos that give you the perfect mix of style, features, and price for your work and lifestyle.

Conference Cams



Types:

- Camera & Remote - Group Kits
- Designed for small to large size groups, Conference-Cams are changing the way teams collaborate. With crystal-clear audio and razor-sharp video at a price that is affordable, turn any meeting place into a video-enabled collaboration space. ConferenceCams offer performance businesses can rely on – with plug-and-play simplicity, full duplex omni-directional speakerphones, and a wide field of view – now everyone in the room can be easily seen and heard.

Superb analog voice conferencing performance combined with the freedom and flexibility of wireless.

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Speakers



Types:

- Bluetooth - Surround Sound - PC Speakers
- Large high-resolution display with XHTML microbrowser
- 20-foot (6-meters) microphone pickup. Optional expansion microphones or multi-unit connectivity
- Built-in 2.5mm applications port, which enables you to connect the conference phone to a mobile phone for productive calls even where no network connection is available (or to a computer for calls using PC-based soft phone clients)

Advanced IP conference phone featuring HD Voice clarity and Polycom video integration for midsize to large rooms.

Webcam

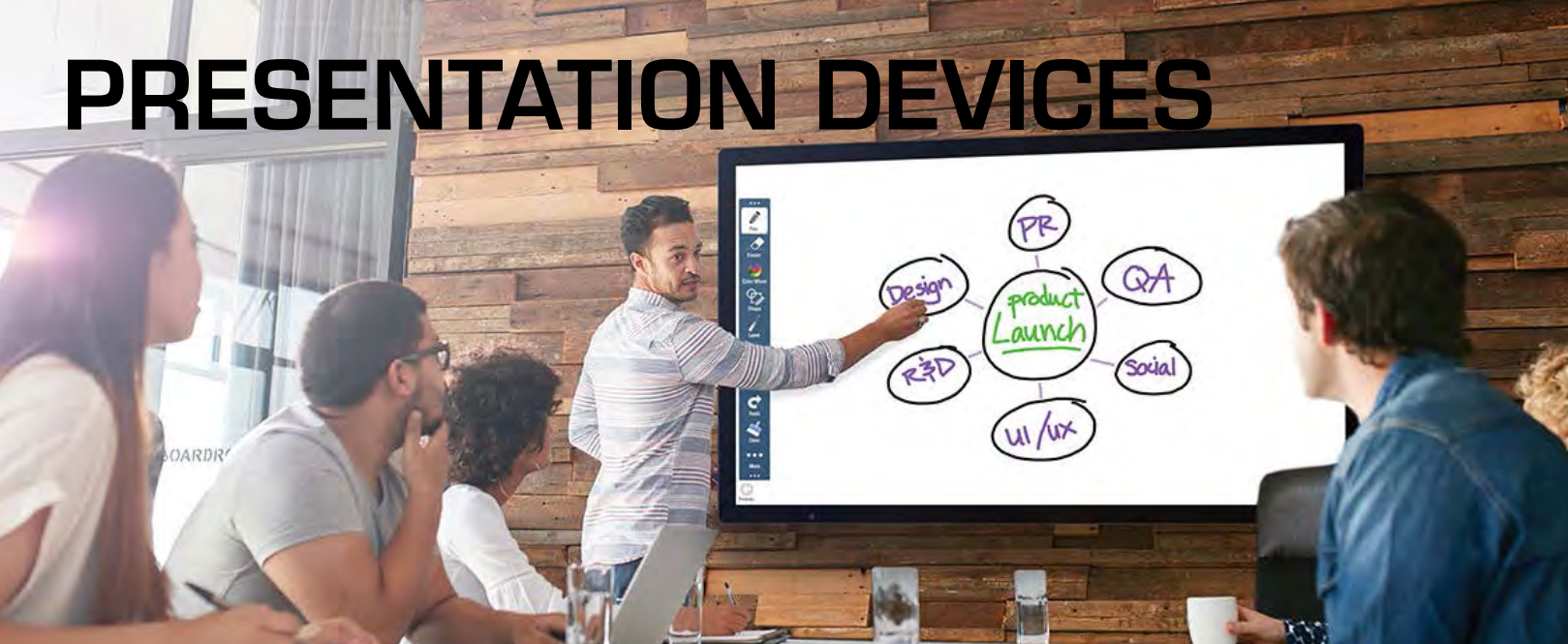


Types:

- Corded, USB - H.264 AVC compression
- 360° HD1080p USB camera with active speaker detection
- Active speaker and panoramic video stream output
- 6m (20 foot) microphone pickup range
- 160 Hz – 22kHz audio processing
- SIP conference phone operation through Skype for Business or an IP PBX
- Optimized for use with Skype for Business client and Skype Room Systems

An engaging, unique 360-degree video experience with HD active speaker tracking and an IP speakerphone for Microsoft Lync 2013.

PRESENTATION DEVICES



BOOST COLLABORATION & ENGAGE YOUR AUDIENCE.

Whiteboarding, data sharing and annotating is easy with accurate and responsive touch overlay. Quickly connect your notebook or PC and add touch to your system's Windows apps. **SENSUS** has the perfect solutions to keep that boardroom or huddle room clean, IT departments sane, and presenters on-time with wireless content sharing options for about the same price as running cables that nobody seems to know how to connect or calibrate.

SENSUS is the leading reseller for InFocus interactive display screens and provides collaboration tools such as Mondopad, eBeam, ClickShare, and others to create a user friendly boardroom environment that will transform your next meeting.

BARCO ClickShare



Connect the button to the USB-port

Click the button to view on screen

Share your work with the meeting

No software to download

Simply share your laptop or mobile device on a main presentation screen
Bring people, content and ideas together. And make sharing easier in every meeting – all with a simple click.

No hassle. No messy cables. Just quick, confident sharing.

wePresent WiPG-2000



- Has advanced features like an onboard USB media and document player, a streaming-video player, and 1-to-4 network video distribution capabilities.
- Onboard VGA and HDMI video output
- Up to 64 users can connect to the wePresent gateway making it a truly interactive experience.
- Allow users to project up to 4 devices onscreen at the same time

Our flagship WiPG-2000 model has every-single feature we have packed inside. The wePresent 2000 is the perfect solution for every environment from classrooms, meeting rooms or the executive boardroom.

store.sensusinc.com | PRESENTATION DEVICES

eBeam Edge+ Systems



There are three versions of the Edge+:

Edge+ USB

Edge+ Wireless

Edge+ Complete (includes Marker Pack)

With eBeam Edge and a projector, any flat surface can be transformed into an interactive white board space. You can mark up documents, manipulate live content, and turn dull meetings or lessons into dynamic ones.

wePresent SharePod



- Wireless Mirroring for HDMI Sources - Full audio/video mirroring to any display or projector, without software or other configuration required.
- Simple one-touch connection for guests in any wePresent environment.
- Utilize the advance features on the wePresent device such as the 4-to-1 projection, Annotation, WebSlides and Conference Control.

The SharePod is a unique pairing solution to wirelessly connect any HDMI source into a wePresent environment. Pair the SharePod with a WiPG-2000, enabling seamless collaboration in meetings and classrooms.

InFocus JTouch Interactive Displays



- Giant, high resolution touch display for a great price
- Incredibly sharp 4K resolution on 70 and 85-inch models
- 40-, 57-, and 65-inch models offer bright, vivid 1080p HD resolution
- Run all your apps, even the older ones, with touch
- Accurate and responsive touch overlay with multi-touch capability

Whether you're in a classroom or huddle space, a conference room or auditorium, there's a JTouch interactive display solution to fit your needs and engage your audience. Connecting the JTouch touchscreen display to your notebook creates a bright, colorful touch computing experience that engages audiences in classrooms and beyond. It's the group-work device that fits your meeting room and your budget.

Sharp LC70LE661U LED Smart TV



- AQUOMOTION™ 240 Refresh Rate
- SMARTCENTRAL™ Apps provides instant access to all the best apps
- 4 Million : 1 dynamic contrast ratio
- 14% more screen area than 65" class1
- Powerful 20W audio
- Slim profile, Super-thin bezel
- RS-232C connectivity

The LC70LE661U is an LED Smart TV that delivers legendary AQUOS picture quality. This 70" (69.5" diag.) class TV features newly designed, super-thin, bezel. Working through built-in Wi-Fi, SmartCentral™ Apps lets you quickly connect to all the best apps. With instant access to movies with Netflix® videos with YouTube®, music with Pandora®, photos with Flickr® and Picasa®, and social apps like Facebook – what you love is only a click away.

InFocus IN3130a Projector Series



- Up to 4500 lumens
- Wide zoom capabilities
- VGA, HDMI 1.4 and HDMI with MHL for mobile devices
- Networkable for easy management
- 3D capable, including Blu-ray

The InFocus IN3130a Series are high-powered network projectors for your meeting room or classroom at a price that will fit your tight budget. You'll get incredible image quality and smooth video playback through its two HDMI ports, including one with MHL compatibility. Easily manage the IN3130a over the network and easily install it with AMX and Crestron room control systems.

Philips Q-Line Displays



- 55" Direct LED Backlight, Full HD
- Free and easy-to-use content management with SmartCMS
- Connect and control your content via the cloud with HTML5
- Save and play content with internal memory
- Schedule what you want, when you want with SmartPlayer
- SmartPower for energy saving

Larger than screen signage experience with immersive Ambilight. Deliver startlingly clear images in a more eco-friendly way. High on performance and reliability, yet low on power consumption, it is ideal for projects where no compromise is accepted.

VOICE CONFERENCING



COLLABORATION AND COOPERATION SIMPLIFIED.

Gone are the days of your team huddling over a small phone that you have extend to the centre of your boardroom table. Today's working environment demands a better experience.

Our audio conferencing technology can help your teams speak and be heard without strain or interruption even in the most complex environments.

SENSUS provides audio conferencing solutions from leading manufacturers such as Polycom, Lifesize, Logitech and Phoenix.

Polycom RealPresence Trio



Room Size:
Any

- Enhanced HD Voice and automatic elimination of background noise
- Advanced call handing, security, and provisioning features (H.264 AVC, High Profile, Lync Basic SVC)
- Broad Open SIP call platform
- 360 ° microphone coverage and up to 20-foot (6-meters) microphone pickup.
- 5" LCD, color touch screen display

The first smart hub for group collaboration that transforms the iconic three-point phone into a modular voice, video and content sharing system that can fit in any team environment, large or small.

Polycom SoundStructure C-Series



- Unrivaled Stereo Acoustic Echo Cancellation (AEC)
- Breakthrough feedback elimination
- Polycom OBAM™ matrix architecture
- All conferencing features available on all inputs
- Gain sharing automatic microphone mixer
- Provide expanded functionality and investment protection
- Fully digital Polycom HDX integration
- Polycom Touch Control
- Use HDX digital mic arrays
- Push to talk microphones and other applications

Life-like voice conferencing with no compromises. The most powerful and flexible installed audio solution available. Innovations such as SoundStructure Studio configuration software and OBAM™ make it easier than ever to deliver crisp, clear, life-like sound.

Polycom SoundStation IP 7000



Room Size:
Large

- Large high-resolution display with XHTML microbrowser
- 20-foot (6-meters) microphone pickup. Optional expansion microphones or multi-unit connectivity
- Built-in 2.5mm applications port, which enables you to connect the conference phone to a mobile phone for productive calls even where no network connection is available (or to a computer for calls using PC-based soft phone clients)

Advanced IP conference phone featuring HD Voice clarity and Polycom video integration for midsize to large rooms.

Polycom Ceiling Microphone



- Capture active speakers without physical intervention – The only ceiling microphone on the market with a directional microphone beam that automatically picks up the person speaking
- Create an invisible meeting room boundary for open workspaces with Acoustic Fence technology – Ceiling microphones serve as fence posts to isolate audio pickup within the boundary
- Increase the flexibility of room use by putting electronics in the ceiling instead of on the conference table

Create a clutter-free environment while experiencing clear, crisp audio delivery in every meeting with Polycom ceiling microphones. Polycom's digital microphone array offers consistent, reliable, 360-degree coverage and Polycom StereoSurround™ audio.

Polycom SoundStation Duo



Room Size:
Small - Medium

- Support for analog and IP telephony platforms
- Interoperable with leading SIP-based PBX and softswitch platforms
- 24x7 reliability with automatic failover from IP to analog
- Up to 10-foot (3-meter) microphone pickup range.
- 2.5mm port for connection to mobile phones and PCs for Internet dialing

The Polycom SoundStation Duo dual-mode analog/IP conference phone provides exceptional deployment flexibility and best-in-class investment protection. Designed for small to midsize rooms, SoundStation Duo is easy to set up and use.

Polycom VVX Business Media Phones



- A wide array of high-definition voice and video solutions for every need.
- Broad interoperability with leading hosted and premises-based IP PBX (including Skype for Business) or H.323 video systems.
- Simple, intuitive touchscreen interface reduces training and IT support costs.
- Straightforward deployment, operation and maintenance with the industry's most robust SIP software.
- Bluetooth integration and color display-based expansion modules.

Get more done with enterprise-grade audio and video collaboration.

Polycom CX Series Desktop IP Phones



- High-definition voice for teams that use Microsoft Skype for Business/Lync.
- Reduced total cost of ownership.
- An intuitive interface that end users already know how to use.
- Plug-and-play solutions that deploy quickly and easily, reducing administration expenses.

Experience a breakthrough in your UC collaboration. Our solutions combine the rich features of Microsoft Skype for Business/Lync with our legendary audio solutions.

Polycom SoundPoint IP Desktop Phones



- Reliable, high-definition voice-only solutions.
- Broad interoperability with leading hosted and premises-based IP PBXs.
- Simple interfaces that are easy to learn and use.
- Quick to deploy, operate and maintain with the industry's most robust SIP software.
- A wide range of solutions from fully-featured multi-line devices to basic units.

Improve workflow across your organization with voice solutions that enhance productivity.

Phoenix Spider MT502 USB & PSTN Telephone



- SIP telephony & USB soft codec connectivity to address both video conferencing and audio conference meetings.
- Unparalleled daisy chaining capabilities to up to 14 Smart Spider (MT503) units to cover any size conference room.
- The Spider is compatible with PC (Windows and Linux) and Macintosh (MAC OS).
- Connects via USB to PC and RJ11 connection and a telephone cable directly to your telephone infrastructure and is for any standard PSTN (analog phone) call.

The Spider conference phone delivers top class performance accompanied by unmatched versatility to make it the perfect audio device for your organization. The Spider is ideal for boardrooms, conference rooms and executive offices.

Phoenix Spider MT503 USB & Smart Interface



- The Smart Spider MT503 is an ideal USB and analog audio solution for: Smartphone and tablet conferencing, Small offices or home offices, Small to very large conference rooms, Classrooms and training rooms
- Connects via USB to PC and 2.5mm connector and a provided 2.5mm (male) to 3.5mm 4pin (male) cable or any standard analog cable you have with a 2.5mm connector.

The Smart Spider is a high-quality conference speakerphone that connects to any computer and smartphone or tablet. It has an exceptionally large pickup and broadcasting range, yet is small in size and discreet in design. The Smart Spider utilizes multiple microphones, a uniquely designed speaker, and a powerful DSP to achieve commanding performance.

Phoenix Spider MT505 USB & SIP/IP Telephone



- Supports a three way call bridge between both interfaces to provide maximum flexibility.
- The Spider comes to life when it is in action and displays only the needed functions depending on the specific scenario to provide an easy to use audio solution for your conference room.
- The Spider is compatible with PC (Windows and Linux) and Macintosh (MAC OS).
- Connects via USB to PC and RJ45 connector and an ethernet cable directly to your internet infrastructure.

The Spider conference phone delivers top class performance accompanied by unmatched versatility to make it the perfect audio device for your organization. The Spider is ideal for boardrooms, conference rooms and executive offices.

Phoenix Condor Microphone Array



- Highly directional, 48-inch aperture
- 15-microphone array
- Seven fixed-direction directional beams
- Pickup range up to 30 feet
- Angular reception - 180 degrees
- Algorithms: DSP based noise canceling, echo canceling, AGC, De-reverb
- 100% full duplex
- Digital interface and Analog interface

The Condor Beamforming Microphone Array was created with the goal of decluttering conference rooms. The Condor, featuring a built-in SIP phone, sits above or below your monitor, eliminating cumbersome devices and wires from the conference table. It can easily connect to any video conferencing system, and use any external sound bar or your monitor's internal speakers.

VOICE CONFERENCING | store.sensusinc.com

COLLABORATION SOLUTIONS



IMPROVE CUSTOMER EXPERIENCE AND INCREASE PRODUCTIVITY.

Collaborating with your team anywhere around the world has never been so easy. Remote workers, road warriors, and executives around the boardroom table can collaborate via video as if everyone is in one room. The benefits are obvious.

SENSUS has helped some of Canada's leading companies and government organizations implement video from small huddle rooms with easy mobile cart systems to full immersive telepresence rooms. No project is too big or too small. Our experienced and fully certified video experts are ready to help.

SENSUS is a Platinum partner of two industry-leading, best in class video conferencing providers: Polycom and Lifesize

Lifesize® Icon™ 450



Room:
The Huddle Room
Target Room Size:
10' x 10'
Target Group Size:
3-5

We know it's often the small teams that get the work done. The Lifesize® Icon 450™ is designed to bring the power of video collaboration to small meetings. Sized perfectly for huddle rooms and wherever small teams congregate, the Lifesize Icon 450 delivers an unparalleled experience to the small meeting room where teams meet to share knowledge and power through projects.

Lifesize® Icon™ 800



Room:
The Auditorium Room
Target Room Size:
50' x 50' and larger
Target Group Size:
Large meeting, classroom, lecture hall

The Lifesize® Icon 800™ delivers the ultimate communication experience to auditoriums and other large meeting spaces. Additional audio and video inputs let you connect multiple devices: from cameras and laptops to DVRs and microphones — to drive an immersive large-room meeting experience. The rackmountable design enables system integrators to install the Lifesize Icon 800 into any industry-standard server, podium or other rack-mount space.

Lifesize® Icon™ 600



Room:
The Conference Room
Target Room Size:
15' x 30'
Target Group Size:
6-12

Conference rooms and boardrooms are the classic settings for video calls. These rooms, equipped with video, let large teams connect and build relationships through regular, face-to-face business conversations. A Lifesize® Icon 600™ video conferencing system, with support for multiple displays and multiple microphone inputs, pairs nicely with the larger room size of the conference room.

Lifesize® Cloud



Room:
Cloud-based audio, web & video conferencing
Target Room Size:
Any
Target Group Size:
Individuals or teams, anywhere

It's time to work smarter. By delivering our radically simple cloud-based audio, web and video conferencing service connected to our incredible conference room systems, browser, desktop and mobile apps, Lifesize Cloud ensures that your best business decisions are made in person no matter where people happen to be.

Mobile/Personal

Browser-based:
RealPresence Web Suite

Desktop:
RealPresence Desktop
RealPresence Group Convene
HDX 4000 Series

Mobile:
RealPresence Mobile for Android
RealPresence Mobile for iOS



Fully participate in meetings at your workstation, home office, hotel —or wherever you happen to be with mobile/personal collaboration.

Meet face-to-face with remote colleagues, partners, and customers and never miss a thing. You can create a secure, enterprise-grade collaboration experience from anywhere using software, a personal video system, or even your own web browser.

Immersive Telepresence

RealPresence Immersive Studio
• When the meeting is important, you want the most true-to-life collaboration experience possible.

RealPresence OTX Studio
• Breakthrough immersive experience for mid-size rooms.
Connect your remote teams with the most natural and productive eye-to-eye video conferencing experience possible.



Direct mission-critical discussions and make better decisions faster. Our telepresence solutions feel like you're sitting across the table, not across the country or across the world. Embrace the power of telepresence and engage your global divisions and customers from anywhere.

store.sensusinc.com | VIDEO COLLABORATION SOLUTIONS

Room

RealPresence Medialign
RealPresence Group Series
RealPresence Group Convene
RealPresence Packaged Solutions
RealPresence Centro
RealPresence Trio
RealPresence Debut

RealPresence Peripheral:
HDX Series
HDX Series Media Centers

Give your teams the space and tools they need to collaborate more effectively. Provide rooms equipped with HD video conferencing systems and HD content sharing.

Harness your global expertise and reduce operating expenses by equipping your rooms with high-quality video collaboration and content sharing. Our solutions are optimized for modern workspaces – huddle rooms, open workspaces and conference rooms.



Collaboration Infrastructure

Collaboration Infrastructure
Software:
RealPresence Clariti

Video-as-a-Service:
RealPresence Cloud

Empower your business with collaboration infrastructure that fits your company's size and budget. Bring your remote teams together and empower them to collaborate more simply and effectively in a way that best supports your staffing and business goals. Choose from flexible collaboration infrastructure options that support your desired implementation preference—including on-premises software with optional hardware, hosted, and hybrid cloud, and OpEx and CapEx purchasing models.



DIGITAL ENTERPRISE MANAGEMENT



IT SOLUTIONS FROM BMC DESIGNED TO MAKE DIGITAL BUSINESS FAST.

SENSUS Communication Solutions takes pride in helping organizations through their IT Digital Transformation journey. We deliver quality services customers deserve. ITSM, Workload Automation, Data Center Automation and Performance and Analytics is our business. Digital Transformation is critical for survival in today's fast-moving markets. User experience is the ultimate competitive advantage. **SENSUS** can provide your organization the ability to innovate quickly, operate flawlessly and bring new efficiency to your current processes and relationships.

We are a partner in your success!

Digital Enterprise Management Software by BMC

BMC Digital Enterprise Management is a set of innovative IT solutions designed to make digital business fast, seamless, and optimized from mainframe to mobile to cloud and beyond.

Companies that are more digitally advanced perform significantly better financially than companies that are less digitally mature.

Key Elements of Digital Enterprise Management

Digital Service Management

BMC Digital Service Management is IT service management transformed for the digital era. Our suite of Digital Service Management solutions enables improved employee productivity, efficiency, and innovation with human-centric technologies that are mobile, self-service, and intuitive.

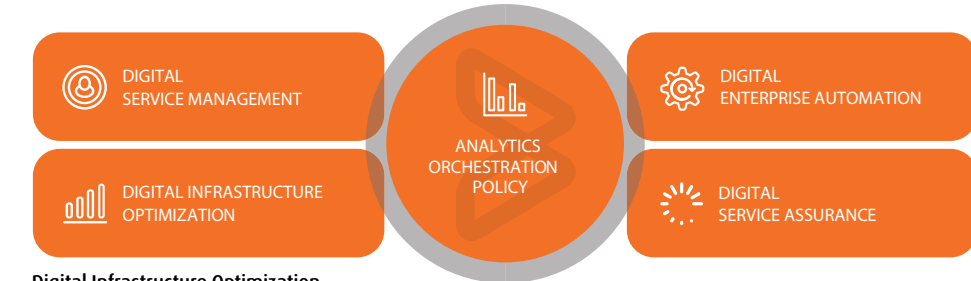
- Remedy Service Management
- Remedyforce
- MyIT
- MyIT Service Broker
- HR Case Management
- Discovery
- FootPrints Service Core
- Client Management
- Atrium Configuration Management Database (CMDB)



Approved Reseller



Partner



Digital Infrastructure Optimization

BMC Digital Infrastructure Optimization solutions help IT build and maintain a leaner, more cost-effective digital infrastructure with dynamic capacity management for improved ROI and reduced business risk.

Digital Enterprise Automation

BMC Digital Enterprise Automation solutions enable the accelerated delivery of digital services at scale while improving quality, control, and compliance. Our comprehensive platform orchestrates and automates the full digital infrastructure.

Digital Service Assurance

BMC Digital Service Assurance solutions combine data collection and predictive analytics to give IT a comprehensive view of service quality and performance, to ensure reliable delivery of critical business services.

"In today's society, customers expect 'instant service'; this means that when they request something, they now expect it in minutes or hours instead of days or weeks." — An \$ 8.5 B Global Insurer



CLIENT CARE PROGRAM

OUR RELENTLESS PURSUIT OF SERVICE EXCELLENCE.

For over 30 years **SENSUS Communication Solutions** has been providing businesses with innovative communication solutions from leading manufacturers; yet that is only part of what we do. We have always believed that our commitment to our customers begins before the purchase and that our post sales service and support is just as important. So to deliver world class support we assembled an industry leading technical team, where we continually invest in training, leading edge technology and have implemented the systems and processes to support our customers.

We believe that our service commitment increases our customer’s return on investment, drives end user adoption, improves business efficiency, allows our customers to better serve their clients and ultimately increases the bottom line of our customers businesses.

SENSUS Core Purpose
Provide businesses with Unified communication tools that give them an edge in competing worldwide

SENSUS Big Goals
We will be best known for driving change in business communications and empowering Canadian companies to improve the world.

- Why **SENSUS**
- Serving Canadian markets for over 30 years
 - Understands the Customers’ needs
 - Strong partnerships with manufacturers
 - Fully manufacturer certified technical team

SENSUS Maintenance
The primary goal of our service organization is to ensure that your service level matches your organizational needs and budget. Whether your organization is mission critical and demands 24/7 access to support and 99.9% uptime or just someone on the end of the phone to answer simple questions, we have 4 services levels to meet your needs:

Features	Bronze	Silver	Gold
Unlimited Telephone Support	✓	✓	✓
Technical and Operational Support	✓	✓	✓
Remote Access and Testing	✓	✓	✓
24 Hour Video Test Point	✓	✓	✓
On-line Web Support	✓	✓	✓
Hardware and Software Warranty		✓	✓
Software Updates		✓	✓
Software Upgrades		✓	✓
Advance Replacement		✓	✓

On-site Technical Support 8 x 5

SENSUS Core Values

INTEGRATED TEAMWORK & SHARED PASSION

In all departments, external Partners, and with customers

PERPETUAL EVOLUTION

Constant identification of challenges and improvement of processes

RESPONSIVE TO THE MARKET

Identify friends and respond through perpetual evolution

SINCERE SUSTAINABILITY

Incorporating responsibility in all of our practices Promoting encouraging and supplying this within our markets



Our Locations across Canada | Partout au Canada

SENSUS | Vancouver

5589 Byrne Road - Unit 124
Burnaby BC V5J 3J1 Canada
604 263 9399 | 1 800 665 5726

SENSUS | Calgary

403 264 9330 | 1 800 665 5726

SENSUS | Edmonton

780 457 7161 | 1 888 960 8932

SENSUS | Ottawa*

613 563 8500

SENSUS | Oakville

2333 Wyecroft Rd. - Unit 1
Oakville, ON L6L 6L4 Canada
905 827 7200 | 1 888 827 7200

SENSUS | Montréal*

514 336 8518 | 1 866 308 8989

SENSUS | Toronto

905 470 2056 | 1 800 661 4571

SENSUS | Halifax

1 866 711 3619

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